Visit Tuolumne County Quarterly Marketing Update



Quarter 1

Oct. 2, 2023

SONORA: HISTORIC AND PRESENT CHARM Nestled in the Sierra Nevada foothills, the city of Sonora is situated neatly on the path from

the East Bay to the natural wonders of Yosemite National Park and

Stanislaus National Forest, as well as the historic charm of Tuolumne County and California Gold Country as a whole. But don't view Sonora as just a waypoint on your journey to somewhere else. Although Sonora might be known as the Queen of the Southern Mines, that moniker doesn't give enough credit to the wealth of experiences that can be mined from this Gold Rush town.

It's easy to be grumpy after a two- to three-hour drive, but any lingering frustrations will be swept away by the delightful small-town allure of Sonora. There's a reason why over 300 movies and TV series have been filmed in and around the city, including the pilot of Little House on the

Prairie. There's a nostalgic winsomeness to downtown Sonora, but the shops and restaurants are wholly modern, even if they wink to the city's forty-niner past. Take a stroll and stop by the Local Collective to pick up items crafted (you guessed it) locally, admire stunning depictions of landscapes and wildlife at Aloft Art Gallery, then grab a drink and a bite to eat at the Sonora Brewing Company.

If you want to learn more about the history that led to the founding of Sonora, check out the Tuolumne County Museum. Located in the old Tuolumne County jail, which housed prisoners from 1866 to 1960, the museum tells the tales of not only the Indigenous people who once dwelled on this land and the forty-niners who came to dig gold out of it, but also of those who were once imprisoned within the former jail's walls.

A number of the nearby lodgings are equally history-filled, including 1880s Royal Olive Manor. But regardless of where you choose to stay, choose to eat, or what time of year you choose to visit, it is hard to go wrong in Sonora.



DIABLO **MAGAZINE**

Online Circulation: **18,920** Unique Visitors Monthly

Print Distribution:

40,000

Email Newsletter Subscribers:

15,000



OFFICIAL CALIFORNIA VISITORS GUIDE

Online Circulation: 874,478

Print Distribution:

500.000





How To Spend The Best Wellness Getaway In Sonora, The Heart Of California's Gold









FAMILIARIZATION TOURS

Blog post:

cheycheyfromthebay.com

Facebook • Threads • TikTok • Instagram:

@cheycheyfromthebay

Links to social media posts:

Facebook one · Facebook two · Threads · TikTok one · TikTok two

Instagram one · Instagram two · Instagram story

Followers: 23k +

Targeted Age Group:

Impressions:

1.6M





Newsletter Template

VTC staff worked with their graphic designer to create a City of Sonora Quarterly Newsletter. The newsletter was printed out and available for pick up at City Hall. VTC also built an e-newsletter and distributed it via email.

Recipients	12.3% Click Rate
304 Total Clicks	53.1% Open Rate

City of Sonora Social Media Optimization

Instagram • Facebook • TikTok
LinkedIn • Google My Business

VTC staff worked with their social media agency, Diamond Digital Co. to develop new social media channels. The VTC Staff and Diamond Digital Co. are working to recover the City of Sonora's Facebook channel, and have some tactics to regain followers on a new Facebook channel if the old one cannot be recovered.

Photo Shoot



VTC worked with Chelsea Davis, Chey Chey From the Bay, to capture lifestyle photos while she was in destination for her wellness promotion. VTC gained rights to 50 photos.

Visit Sonora Logo

Aligning with the Visit Tuolumne County Brand, our graphics team, with the direction of VTC staff, designed a Visit Sonora logo to use to promote the City of Sonora on advertising efforts. The logo features Sonora's cityscape, pairing historic charm with its bold attentiongrabbing color palette.



2 SAT ART NIGHT

Community Sponsorship

Visit Tuolumne County continues to support local non-profit organizations to provide sponsorship, destination development, beautification, and public arts support. This quarter VTC sponsored the Second Saturday Art Night.

National Geographic UK







VTC worked with their UK public relations agency to secure a journalist and photographer to visit Tuolumne County and produce an article. *National Geographic UK* published a 10-page print article on Tuolumne County including the

City of Sonora in their September issue. The article was picked up by National Geographic US and published online as well.

PRINT Online Circulation: 48,100	ONLINE Unique Visitors Monthly: 8.57M
Estimated Advertising Value: \$113,645	Estimated Advertising Value: \$79,288

Sunset Travel Award



Visit Tuolumne County nominated Downtown Sonora for a Sunset Travel Award and they won as one of the Best City Getaway in the Western US. Sunset Magazine is a Western US lifestyle online

and print publication that was founded in 1898. They have a print audience of 1.4 million and their online publications reach 3.8 thousand unique monthly visitors. As a winning destination, Downtown Sonora is highlighted in an online publication and in the October/November print edition of Sunset Magazine.

Sonora in the News

As a result of our ongoing media outreach, the City of Sonora has been featured in seven articles. These articles have reached 13.7M unique visitors monthly and have an estimated advertising value of \$127K.



OTHER MARKETING HIGHLIGHTS